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who we are
OUR
PROMISE

EDUCATION. COMMUNITY. A PATH TO OPORTUNITY.

Welcome to your future. It's going to be amazing.

MULTIFACETED TRAINING

From technique to artistry to business, we teach the skills you need to launch your beauty industry career.

UNIQUE CULTURE

Be a part of a welcoming community of positive, passionate and supportive peers, educators and staff.



Your success is our priority. We're here to help you plan your path, work toward your goals and start your dream career.



who we are **OUR STORY**

IN 1980 Paul Mitchell, a hairstylist, and John Paul DeJoria, a businessman, were inspired to start a company that would support the success of hairdressers and provide luxury hair care at an affordable price. They started with only three products and just \$700 in their pockets. Today, Paul Mitchell[®] is one of the most respected names in the professional beauty industry and produces over 150 products available around the world. It is part of the John Paul Mitchell Systems® portfolio of professional hair care brands.

From the beginning, education was a big part of the John Paul Mitchell Systems® vision. The company soon assembled an A-team of outstanding stylists and educators, including Winn Claybaugh, a top motivational speaker and business expert. Winn spent years traveling the country with the John Paul Mitchell Systems[®] team, inspiring large audiences and spreading a philosophy of business that has helped an entire generation of beauty professionals find success. This same philosophy would later profoundly shape the Paul Mitchell Schools culture.

In 2000, the dream of offering a Paul Mitchell[®] education to the stylists of the future finally became a reality. Winn partnered with John Paul to launch Paul Mitchell Schools, starting with just one location. Today, the Paul Mitchell Schools network is over 100 locations strong—and growing.





WINN CLAYBAUGH

Winn Claybaugh is the dean and co-owner of Paul Mitchell Schools and a motivational expert, acclaimed by Larry King as "one of the best motivational speakers in the country."

As an educator, consultant and speaker, Winn has helped thousands of companies-from airlines to restaurant chains to television networks—build their brands and create successful working cultures.

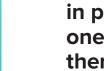
Winn's "Be Nice" philosophy of business and education and his ethic of inclusivity and acceptance form the core values of Paul Mitchell Schools.

JOHN PAUL DEJORIA

John Paul DeJoria is a first-generation American turned entrepreneur, philanthropist and pillar of the business community. He has struggled against the odds not only to achieve success but to share his success with others, always living by his motto: "Success unshared is failure."

In 2011, John Paul signed Bill Gates and Warren Buffet's "The Giving Pledge" as a formal promise to continue giving back. He established JP's Peace, Love & Happiness Foundation, which supports the core values of his companies: sustainability, social responsibility and animal friendliness.





Whether you're talking about excellence in professional education or the number one brand of professional beauty products, there's no name more respected in the beauty industry than ours.





who we are

A LITTLE

HISTORY





With just \$700, John Paul DeJoria and Paul Mitchell launch John Paul Mitchell Systems® and pledge to never test on animals. Their "office" consists of a post office box and an answering machine with a message recorded by a female friend.

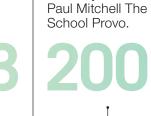






FARM

Green from the get-go, John Paul Mitchell Systems® establishes a self-sustaining, solar-powered awapuhi farm in Hawaii-all of the awapuhi used in our products is still harvested there today.



THE BIRTH OF **PAUL MITCHELL**

Winn and John Paul

come together to

in cosmetology

education. They

open Paul Mitchell

The School Costa

Mesa, and Von Curtis

Academy becomes

create a new vision

SCHOOLS

A TRADITION OF REMEMBRANCE

Inspired by a student whose dad was a New York firefighter, Paul Mitchell Schools begin holding annual 9/11 remembrance days. Activities include fundraising and free services for first responders.



A BIG HONOR

The North American Hairstyling Awards (NAHA) inducts Winn into their Hall of Leaders. He is the youngest person ever to receive the honor.

11 14





2008 **RECORD-BREAKING** WIN

Robert Cromeans, **Global Artistic** Director for John Paul Mitchell Systems[®], wins the Stylist Choice Award from behindthechair.com for the eighth consecutive year.





WHAT'S IN A NAME?

In our case, a lot.



PAUL MITCHELL® IS an iconic brand of professional hair care products, a network of over 100,000 associated salons worldwide, over 100 schools with over 10,000 graduates a year, and so much more.







Modern Salon magazine creates its annual Excellence in Education awards. Paul Mitchell Schools are honored this year-and in every year that follows.

2010 **PLANTING A HEALTHY FUTURE**

John Paul DeJoria founded Grow Appalachia, a non-profit initiative that helps families plant a healthy future. John Paul Mitchell Systems® proudly supports the organization's commitment to empowering Appalachians to live a sustainable, healthy lifestyle.

WE GO INTERNATIONAL

With over 100 locations nationwide, Paul Mitchell Schools opens its first international location-in Slovenia.







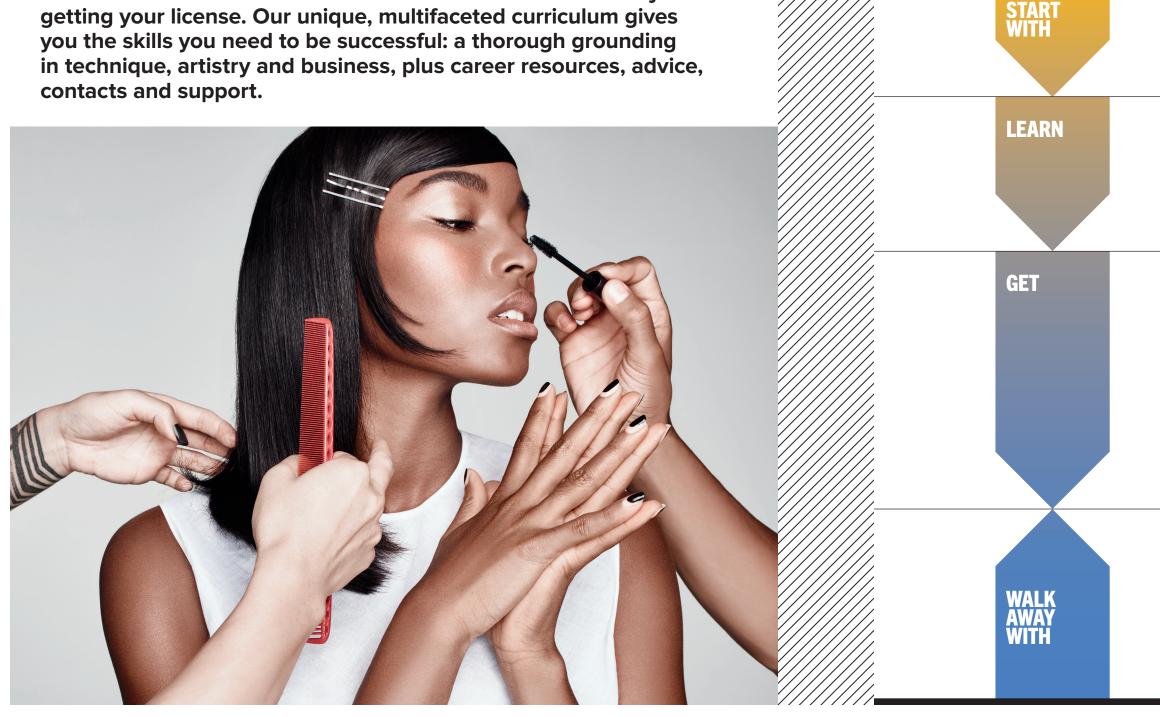




Our eco-inspired brand Tea Tree partners with environmental groups to plant trees around the globe. After passing the half-million mark, the brand pledges to reach a new milestone: 750,000 trees by 2019.

what we teach HOW WE'RE DIFFERENT

A Paul Mitchell Schools education is about much more than just getting your license. Our unique, multifaceted curriculum gives you the skills you need to be successful: a thorough grounding



HOW WE TEACH

Are you a visual learner? Do you learn best hands-on? We celebrate all learning styles! Our classes combine hands-on instruction with live demos and lectures, multimedia, video (even music!) so that everybody learns and has fun!

KIT OF PROFESSIONAL-LEVEL SUPPLIES

- Exclusive Paul Mitchell[®] styling tools and cutting, color and styling essentials
- Digital, print and video instructional materials

HANDS-ON WITH

- Mannequin heads
- Live models
- Live demos
- Guest artists
- The Cutting System
- The Color System
- Exclusive videos and apps

COSMETOLOGY SKILLS PLUS

- Business skills
- Merchandising skills
- Retail skills
- Leadership skills
- Portfolio prep
- Personal career plan
- Educational and career path guidance

- **Opportunities to Shine:**
- Honors programs in cutting, color, texture, men's cutting and makeup
- The Dean's List
- Career fairs
- Fashion shows
- FUNraising for charity
- Student teams
- ...and much more

THE PREPARATION YOU NEED TO START YOUR CAREER

- Real-world salon skills
- Industry contacts
- Community of committed, passionate peers
- The Paul Mitchell[®] name behind your certificate

... and the preparation you need to pass the State Board and become a licensed cosmetologist

what we teach OUR PROGRAM

We prepare our students (or as we call them, Future Professionals) for careers in the beauty industry as licensed cosmetologists. Students are guided by our Learning Leaders through the Cosmetology program's three levels—Core, Adaptive and Creative—taking on more advanced techniques and building real-world skills and confidence as they move through each stage.

CORE

Learn the fundamentals in the classroom

Practice techniques on mannequin heads

A Learning Leader will guide you every step of the way

ADAPTIVE

Practice on real people in a salon-like environment

Perfect your skills with help from Learning Leaders

CREATIVE

Work independently (under the supervision of a Learning Leader)

Prepare a career portfolio

Prepare to pass the State Board test

Develop speed and prepare to start your career

PHASE TWO

Optional course of intensive study for highest-achieving Future Professionals











99 | got into cosmetology because | wanted to have a career | enjoyed.

> Angela Cronk Salon owner and Paul Mitchell School alum















what we teach ADDITIONAL PROGRAMS

In addition to the Cosmetology program (offered at all locations), select Paul Mitchell Schools may offer one or more of the following specialized programs.

THE SKIN ACADEMY

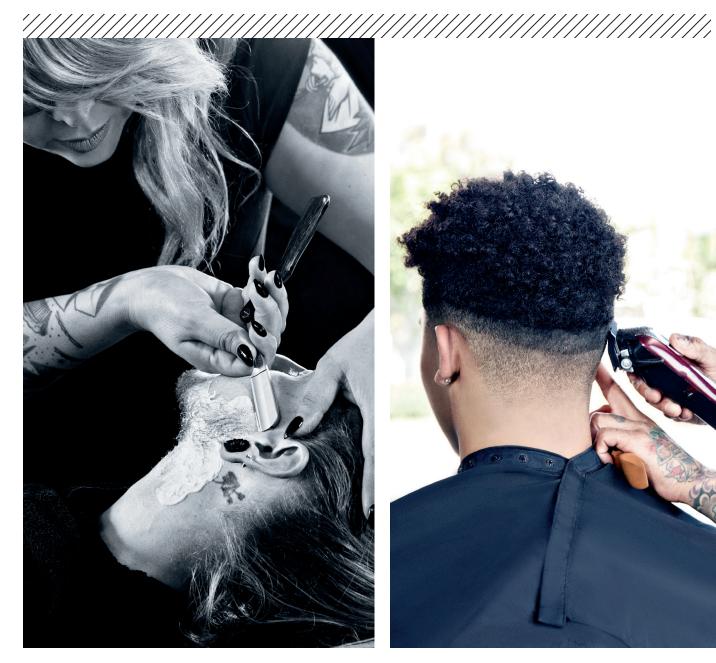
Learn the science of healthy skin. We train you hands-on in classical professional techniques and skincare innovations and technologies—plus the business skills you'll need. From skin analysis, ingredient technology and prescriptive retailing to waxing and makeup techniques, our program offers preparation for a career as a skincare therapist.

THE BARBERING PROGRAM

The modern-day barbershop trend is exploding. More and more men are seeking masculine spaces where they can get a great cut and a relaxing shave performed by a trained, professional barber. Our three-level program gives you hands on training in everything from precision haircutting, color and texture to skincare, shaving and grooming, plus the personal and business skills you need to build a career.

THE NAIL ACADEMY

Successful nail artists are creative people with a strong sense of design and masterful technical abilities. They also need to be savvy business people who keep up with industry trends, treat their clients to the best possible service, and understand how to market and manage their business. From creativity to product knowledge to nail enhancement, our program gives you the skill set you'll need to begin a career in the nail industry.









paulmitchell.edu

INFORMATION, INSPIRATION **AND SWEET REWARDS**.

They're all just a click away, thanks to Plugged In and Learning Perks—available only at Paul Mitchell Schools.

PLUGGED IN

Our online portal puts the world of Paul Mitchell Schools on your smartphone, tablet or computer.

SCHOOLWORK & NEWS Access classroom handouts, watch video highlights and find resources to help you earn extra credit. Plus, stay up to date on new products, contests, Caper, FUNraising events and everything that's happening at your school.

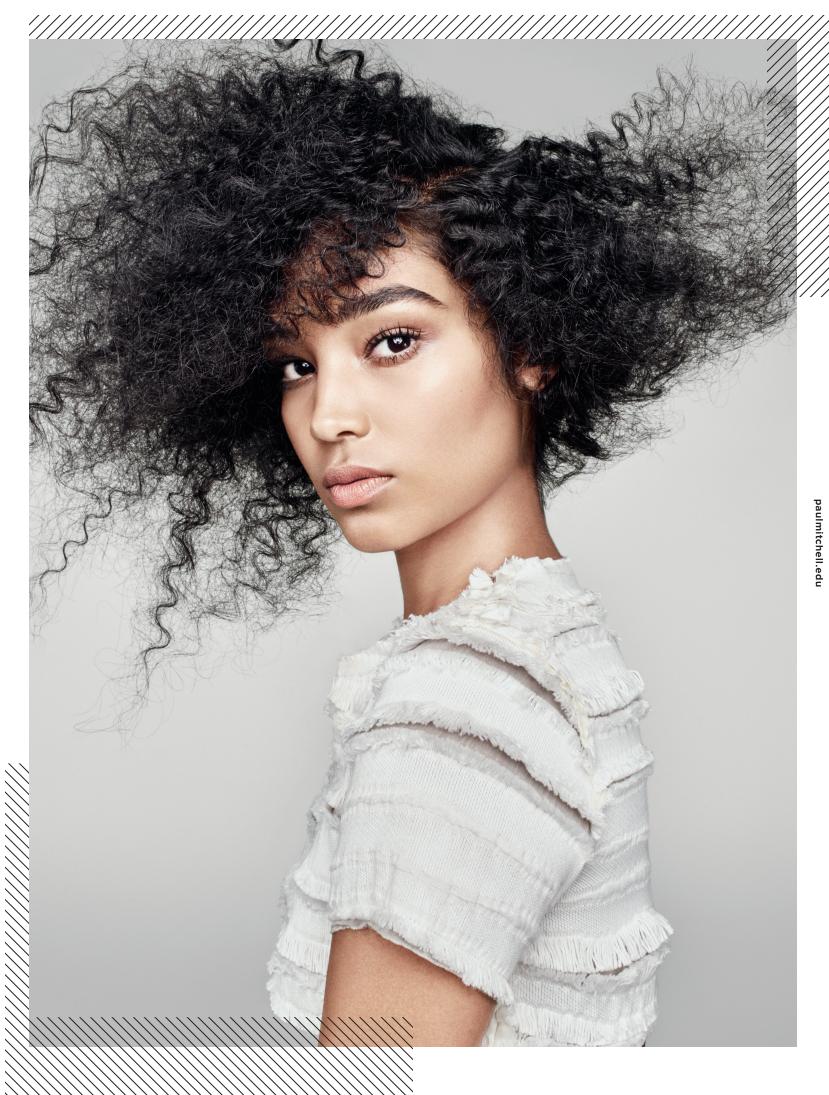
CAREER ADVICE Check out salon profiles, interview and résumé tips, and career advice from the leading lights of the beauty industry.

LEARNING PERKS

We celebrate your success in school! With our rewards program, the more you learn, the more you earn.

EARN POINTS Every time you pass an educational milestone (like midterms or making the Dean's List) we'll award Learning Perks points.

GET COOL STUFF Use your Learning Perks points to shop for awesome Paul Mitchell® swag on the online mall.



AMAZING SUPPORT

Your career is our priority! At Paul Mitchell Schools, career planning starts as soon as your education does. While it's up to you to find your dream job, our placement assistance program will support you every step of the way.

HOW WE SET YOU UP FOR SUCCESS

Here are a few of the resources, programs and strategies we use to help you start your dream career.

PROFESSIONAL DEVELOPMENT CURRICULUM

Build your résumé, create a standout portfolio, visit local salons, and learn how to have successful interviews.

PROFESSIONAL CAREER FAIRS

Held throughout the year so you have many opportunities to get to know prospective employers.

VISITING ARTISTS PROGRAM

A great opportunity to network with visiting beauty industry professionals—including local salon owners.

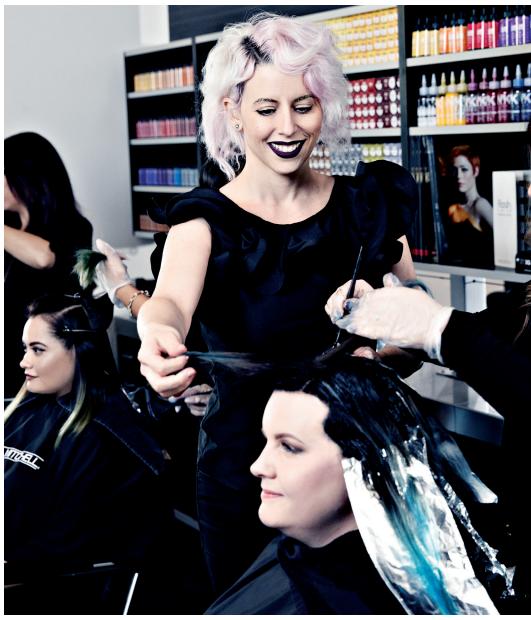
PAUL MITCHELL SCHOOLS GRADUATES

With our national network, our alumni are everywhere—and they're a great source of advice and job opportunities.

Ask us about our placement rate. The Admissions Leader can share up-to-date statistics for this location.

FUTURE PROFESSIONAL ADVISOR

Guidance and support from a career specialist to mentor you from day one of the program.









99

The opportunities are absolutely unlimited!

Jamie Anderbery-Stout Corporate team member and Paul Mitchell School alum



AMAZING **CAREERS**

What can you do with a Paul Mitchell Schools education? Much more than you may imagine. The beauty industry is a vast and growing field. With so much opportunity, there are plenty of options out there for you. And wherever you want to go, a Paul Mitchell Schools education is the perfect starting point. To find out about what some of our graduates have achieved, just ask our Enrollment Team.

PAUL MITCHELL SCHOOLS

Do you love sharing your skills and working with passionate people?

You can help to shape the future generation of stylists with a career in our schools.

ADMISSIONS LEADER

EDUCATOR

OPERATIONS

FINANCIAL AID REPRESENTATIVE

ADVANCED EDUCATION

SALON. SPA AND BARBERSHOP

Are you great with people? Do you enjoy helping them look their best?

Working behind the chair as a stylist, barber, skin therapist, nail artist, salon manager or owner could be a great path for you.

HAIRSTYLIST
BARBER
NAIL ARTIST
SKIN THERAPIST

COORDINATOR

MANAGER

TRAINER

OWNER

ENTERTAINMENT INDUSTRY

Do you love working as part of a team of creative people?

Help create popular culture! Skilled hairdressers and makeup artists are a key part of every movie and television production.

THEATRE

MUSIC

FILM

TELEVISION

CELEBRITY

FASHION RUNWAY

PHOTO SHOOTS

CRUISE SHIPS

MORE **THAN YOU** IMAGINE

JOHN PAUL MITCHELL SYSTEMS

Do you want to be a part of the Paul Mitchell[®] brand?

Go corporate! At John Paul Mitchell Systems[®], there are hairdressers doing everything from product testing to marketing to hair shows.

MARKETING	SAL
R&D/PRODUCT TESTING	CUS
EDUCATION/SHOWS	DIS
ARTISTIC TEAMS	DIS
SALES	CO
REGIONAL DIRECTOR	EDU
REGIONAL COLOR COORDINATOR	DIS
BUSINESS DEVELOPMENT	MA
COORDINATOR	

SALES AND DISTRIBUTION

Are you a natural salesperson who loves to share your favorite brands?

Share your passion for great hair, makeup and salon products, and help salons to grow their business.

LES MANAGER

JSTOMER SERVICE

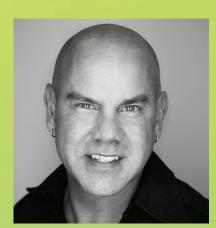
STRIBUTOR **ORE SALES**

STRIBUTOR SALES **NSULTANT**

DUCATION MANAGER

STRIBUTION CENTER

RKETING



BRENNAN'S CAREER TIPS

BRENNAN CLAYBAUGH

RECTOR OF EDUCATIO **Paul Mitchell Schools and Paul Mitchell Advanced Academy**

Do as much as you can, and try everything-haircutting, hair coloring, up-styling, makeup, nail artistry, barbering, photo shoots, fashion shows, theatre and more.



Discover what motivates you. Is it being with people? Is it making people look good and feel good? Is it learning the "how" and the "why" of everything? Identify your motivation—and use it to be your best.



Presentation is everything, and that presentation begins with you. Your actions, words and look promote you.



For clean hair, follow these instructions: lather, rinse, repeat. For a long and successful career, follow these instructions: study, practice, repeat. Repetition is the mother of all skill. Learning takes action, and what you learn and accomplish is your responsibility.

our unique culture OUR **MENTORS**

From sharing a favorite styling technique to delivering the inside scoop on industry trends, Paul Mitchell's extensive network of beauty industry professionals can inspire and guide you on the path to your dream career.

ROBERT CROMEANS

Robert's innovative artistry, business strategy and charisma have made him legendary as a platform artist and stylist. He owns a highly successful salon group and is Global Artistic Director for John Paul Mitchell Systems[®].

@RobertCromeans







STEPHANIE KOCIELSKI

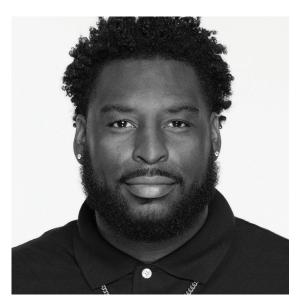
Stephanie's artistry, exuberance, expert skills and extensive experience have made her one of the most sought-after platform artists in the world. She is Vice President of Shows, Events & Education for John Paul Mitchell Systems[®].

@ @Kocielski

LUCIE DOUGHTY

Lucie balances her salon clients with editorial shoots, celebrity styling, and appearances as a platform artist. She has won many top industry awards as a color artist, stylist and educator, and she is Global Editorial & Digital Director for John Paul Mitchell Systems®.

@ @LucieDoughty





JASON REYES

As an award-winning Paul Mitchell International Trainer, Jason travels the world doing hair shows and inspiring and mentoring stylists and Future Professionals. He is a featured artist on John Paul Mitchell Systems® DVDs.

@ @ILikeToCutHair

Brittany has extensive experience as a hairstylist and makeup artist in the entertainment industry, including film, television and fashion editorial. She is Lead Makeup Designer for Paul Mitchell's Artistic Team. @ @BrittanyTrochePro

JOHN MOSLEY

John's work has been featured on the cover of GQ, Rolling Stone and Billboard. He has worked with top musicians, such as Kendrick Lamar, and many sports figures and actors.

@Popular_Nobody

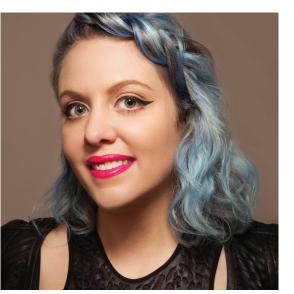
DIANA SCHMIDTKE

As a top male celebrity groomer, Diana styles A-list Hollywood stars for magazine photo shoots, films, and events like the Oscars, and frequently contributes men's style tips to magazines. Diana helped launch MITCH®, Paul Mitchell's men's line.

@ @DianaSchmidtke1



BRITTANY TROCHE



our unique culture STUDENT TEAMS













Whether it's giving out free hugs with the Be Nice Team, planning a theme day with the Student Council, or organizing recycling programs with the Green Team, participating in extracurriculars is a great way to learn and have fun outside of class. To find out which student teams are offered at your location, just ask your Admissions Leader.



Teams vary depending on location. Ask the Admissions Leader for more information.

our unique culture **MAKING A** DIFFERENCE

Our Future Professionals have helped raise millions of dollars for charity—and had fun doing it! (That's why we call it FUNraising.) We're helping to change the world, one good deed at a time.



to help sick kids through Children's Miracle Network Hospitals



\$150K

to fight sex trafficking through CAST and organizations in India, Cambodia and Thailand

S700K-

to help animals through Morris Animal Foundation. American Humane Association, and Best Friends Animal Society

to feed hungry children through Food 4 Africa



to fight cancer through Fran Drescher's Cancer Schmancer, Pancreatic Cancer Action Network, City of Hope, Bright Pink and the American Cancer Society



to support our veterans and first responders through the Gary Sinise Foundation

to provide homes for people in need through Habitat for Humanity

- FUNDS FOR LOCAL HART

including animal rescue shelters, mental health organizations, clubs for boys and girls, shelters for

our unique culture WHERE ARE **THEY NOW?**

Take a moment to get to know a few extraordinary Paul Mitchell Schools alumni. Their stories speak to the power of dreaming big and getting a great education.



PAULA HOUSTON

STYLIST Salon Mix Los Angeles, CA

INTERNATIONAL TRAINER John Paul Mitchell Systems

How did you get into hair styling? I was working in the construction industry, making great money.. and not loving my life. Then I got laid off. A hairdresser friend suggested I check out cosmetology school. It instantly felt so right for me. I am a natural connector and that's the best part of being a hairdresser—you get to connect every day!

What are your current career goals?

Right now I'm co-authoring a book and focusing on doubling my salon business.

What was a highlight of your Paul Mitchell Schools education? I had a lot of incredible opportunities! l assisted backstage at Caper.

attended Beacon and spent time on set with the John Paul Mitchell Systems Artistic Team.

(O) @HairByPaulaHouston



BRYCE CAREY

FREELANCE MAKEUP. HAIR. AND MEN'S GROOMING FOR **TELEVISION. PRINT AND FILM** Charlotte, NC

How did you get into celebrity and entertainment work? The Hunger Games movie recruited from my school. I worked in the makeup department. That led to other entertainment work. like at ESPN, and from there I started working with athletes like Tim Tebow and Ryan Lochte.

What brought you to cosmetology school?

I was 35 and teaching elementary school. Creatively, I wasn't getting out of it what I needed, so I took a chance on the beauty industry and enrolled at a Paul Mitchell School. It was the best adult decision I've ever made!

What was it like being an older student?

Most people were younger, but I never felt intimidated. I fit right in. It was a great experience. That education and the people in that building mean the world to me.





JAMIE **ANDERBERY-STOUT**

DIRECTOR OF PROFESSIONAL EDUCATION John Paul Mitchell Systems Los Angeles, CA

What do you like about what you do?

It's sharing with people. It's like how I love giving gifts—it doesn't feel like a job.

What was a highlight of attending a Paul Mitchell School?

The most unreal part of going to a Paul Mitchell School was to see those rock star stylists on the videos and at shows and idolize them—and then get to meet them and work with them closely! I pinch mvself everv dav

What are your goals for the future? To keep working for Paul Mitchell and make our education the best in the industry. And to one day own a barbershop with my husband and raise my kids in the Paul Mitchell culture.

@Paraffin_Lamp



ARGENIS PINAL

MAKEUP SPECIALIST

Paul Mitchell The School Temecula Temecula, CA

What were some highlights of your Paul Mitchell Schools education?

Caper and the Gathering were hugely inspirational experiences. They motivated me to want to do bigger and better things in my career, which has led me to where I am today.

What's the secret to a rewarding career?

It's very important to take on new challenges and keep bettering yourself and your skills. For example, over the past few years I've expanded my makeup work to include body and face painting. I now have 226,000 fans on Instagram for that work, and that has opened so many doors for me-like working with Xbox, with celebrities, and on music videos.

@Argenapeede



JEREMY MCDOUGLE

MASTER STYLIST/ **SALON DIRECTOR Lunatic Fringe Salon** Sugarhouse, UT

CUTTING EDUCATOR AND ARTISTIC TEAM MEMBER Lunatic Fringe Salon Chain Sugarhouse, UT

What do you love about what you do? Working behind the chair is my absolute favorite part of being a hairdresser. I've made incredible relationships. I also love working on photo shoots. It allows me to create art and capture it so it lasts forever!

What got you where you are today?

Nothing more than a lot-and I mean a lot-of hard work, and the most amazing support system of family and mentors that wouldn't let me be anything but great.

What did you like about your Paul Mitchell Schools education? It was an environment that encouraged creativity, individuality, passion and fun. It allowed me to be me!

@McDougle86



AREF HAMED

OWNER The Barbershop CT Wallingford, CT

MEN'S CUTTING SPECIALIST Paul Mitchell The School North Haven

What's special about what you do? It's a personal service with a sense of trust. Other than a tailor or a doctor, who gets that close. touching your face? It's an honor.

What first got you interested in barbering?

In seventh grade, I gave my friend a haircut on his back porch. By lunch, a quarter of our grade had approached me saying, "Hey, can you hook me up?"

What was the best thing about your Paul Mitchell Schools experience? My teachers. They saw something in me that, at the time, I didn't even see in myself. They kept fighting for me.

@ArefDaBarber

North Haven, CT



ANGELA CRONK

OWNER

Hagoyah Hair Studio and Yoga Den Kansas City, MO

What's special about what you do? I have the opportunity to truly impact multiple people in a positive way.

How did you get to where you are today?

Tenacity, and taking each experience, good or bad, as a learning opportunity.

What are your goals for the future?

To have multiple Hagoyahs across the country.

What was your Paul Mitchell Schools education like?

An adventure of awesomeness! I remember hearing, "There are no mistakes, only discoveries" and feeling at home. I loved the Masters audio series—I seriously listened to every single one multiple times. It allowed me to find mentors, and that has helped me tremendously.

@Hagoyah



SCOTT **CUNHA**

FREELANCE CELEBRITY HAIRSTYLIST

STYLIST

Andy LeCompte Salon West Hollywood, CA

What's your favorite part of your job?

Traveling with my clients. I'm so lucky to have seen so many parts of the world-for work! Plus, I've become close friends with other hair and makeup people, it's like a little family. And I'm close with my clients, too-a lot of them, like the Kardashian and Jenner girls, I've worked with for six or seven years, and I've gotten to grow with them as they've grown.

What are your goals for the future?

I'd love to have my own product and go on from there to build a brand for myself and become a household name-like Paul Mitchell.

How did your Paul Mitchell education help you to start vour career?

It gave me a really good foundation. And I had a lot of confidence coming into a salon because I'd already been working with clients at school.

our unique culture INDUSTRY EVENTS

Expand your horizons, connect with peers and future employers, and start envisioning your future. Every year, selected Paul Mitchell Future Professionals attend these prestigious beauty industry events.

CAPER

An educational extravaganza just for Paul Mitchell Future Professionals, featuring:

Mind-blowing stage shows

Classes with top stylists

Networking with salons

The opportunity to meet and celebrate with peers from around the country

BEACON

The premier national event for cosmetology students, featuring:

Tips from the pros

The inside scoop on the industry

The latest trends

probeauty.org/beacon

NORTH AMERICAN HAIR STYLING AWARDS (NAHA)

The hottest awards show in hairdressing, featuring:

A red carpet event

Nonstop fashion

Star hosts helping to make NAHA the "Oscars of Hair"

Awards including "Student Hairstylist of the Year"

probeauty.org/naha















our unique culture **OUR NETWORK**

100+SCHOOLSAND 100,000+ SALONS IN THE **PAUL MITCHELL** NETWORK

Wherever you go after you graduate, you'll find plenty of Paul Mitchell[®] salons and alumni to connect with.

FIND US AT PAULMITCHELL.EDU







SET UP A TOUR AT YOUR LOCAL SCHOOL

Visit paulmitchell.edu to find the contact information. Then call or email to schedule a school tour and career planning session.

Financial aid is available to those who qualify. For more information about our graduation rates, the median loan debt, who completed the program and other important information regarding the location you are interested in attending, please visit our website at paulmitchell.edu/ge

ARE YOU READY?

STEP 2

COMPLETE AN ENROLLMENT APPLICATION

Your Paul Mitchell School's Enrollment Team will work with you to discover the best program and schedule to fit your needs. Once you've chosen your start date, you're ready to apply! Enrollment applications are accepted on a rolling basis, as space permits. We highly encourage early submissions.

STEP 3

FIND OUT HOW MUCH AID YOU'RE ELIGIBLE FOR

Our Enrollment Team will be happy to go over your financial aid options with you. Just make sure to complete the Free Application for Federal Student Aid before you come in so we can review your results and guide your path to financial and academic success.

